

TOSIBOX ENTERS CANADIAN MARKET THROUGH EXCLUSIVE PARTNERSHIP WITH WESTBURNE

New partnership offers unique IoT connectivity solution helping highly industrialized country take giant leap into industry 4.0

July 14, 2016

ATLANTA, GA — [Tosibox® Inc.](#), maker of secure industrial communication technology and the world's first remote access device with [Plug & Go™ technology](#), announced it has entered into an exclusive distribution partnership in Canada with [Westburne](#), a Rexel company.

The partnership coincides with Tosibox's 5-year anniversary. The company celebrates its fifth year since the award of global patents that have transformed the industrial communications market and helped create five years of consecutive sales growth for Tosibox.

Already in 70 countries worldwide, Tosibox's entry into the Canadian market offers customers a unique, intelligent, easy to deploy and secure solution for reliable, remote communications in a highly industrialized country with a tremendous need for remote operations.

"Canada is one of the most industrialized geographies in the world and at the forefront of Industry 4.0," said Tosibox's North America president William Behn. "The partnership with Westburne gives Tosibox instant access to an industrial market looking for a better solution that is secure, cost-effective and scalable for reliable remote connectivity."

With more than 100 locations across the country, Westburne is one of Canada's largest electrical distributors and a market leader in energy solutions, renewables, lighting, wire and cable, automation and connected network solutions.

"Westburne continuously looks for ways to enhance our customer's experience," said Westburne National business development manager Mathieu Crevier. "With our Connected Network initiative and national leadership role in Industry 4.0 and IoT, and now our exclusive relationship with Tosibox, we are well positioned to continue as Canada's leader in the connected industrial market."

Tosibox delivers fast and easy remote access to IoT machines and devices, and that take less than five minutes to deploy. The patented Plug & Go technology connects almost anything to any network worldwide without a need to open any firewall access. For more information about Tosibox and its product line, visit www.tosibox.com/north-america.

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Your private highway
through internet of things

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About Tosibox

Tosibox is a Finnish company, whose mission is to create world's best and safest connections between devices connected to the Internet. It only takes about five minutes to set up the Tosibox solution and anyone can do it. This patented innovation lets you forget all the worries about security and connectivity and you can focus on what matters in your own business.

www.tosibox.com.

About Westburne

Westburne is a Canadian market leader in energy solutions, renewables, lighting, wire and cable, automation and connected network solutions. Westburne works hard to be the distributor of choice across Canada through over 100 locations across the country. We are constantly evolving to meet the needs of all our customers, from end users and small contractors to multinational organizations. Visit us at Westburne.ca.

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