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TOSIBOX HELPS DRIVE PRIMA POWER'S SERVICE BUSINESS

World class laser and sheet metal fabrication machines supplier revamps global maintenance and support services with Tosibox

Prima Power, a world class supplier in the high technology field of laser and sheet metal fabrication machines, has revamped its global maintenance and support services with Tosibox knowhow and technology. Facilitated by Tosibox, Prima Power maintenance and support overhauled its entire global service offering based on real time data collection. This enables Prima Power to provide its customers with a broad based remote service offering, production continuity assurance and continuous maintenance of their machinery.

"The constant collection of customer and customer experience data is at the heart of our R&D. We employed TOSIBOX® products due to their high level of security and rapid implementation. We now install TOSIBOX® in all our machines. It enables us to easily build secure remote connections to customer machines and utilize the data, providing our customers with the best possible support and services," says Prima Power subsidiary Finn-Power R&D Manager **Esko Petäjä**.

Prima Power has supplied over 10,000 machines and systems worldwide. At the core of their high utilization rate and dependability are fast, reliable and secure remote connections. The Tosibox remote connection solution enables the flexible collection and utilization of in-depth maintenance data. With Tosibox technology, Prima Power can offer its customers fast and extensive global maintenance and support services and ensure uninterrupted production. Furthermore, with the TOSIBOX Mobile Client, Prima Power can provide a secure mobile connection to their own network, as an additional service.

"Prima Power provides solutions to a multitude of industries, including automotive, aerospace and energy, agricultural and construction, and elevator and escalator industries. Digitalization transforms them into service industries. With Tosibox, Prima Power drives its service business; the company is at the heart of the Internet of Things and is able to utilize fast, easy and secure connectivity and connections," comments Tosibox CEO **Tero Lepistö**.

TOSIBOX® products are considered best in class in industry automation, building automation, machinery engineering and the security industry. TOSIBOX® technology has taken a leadership role in establishing a new standard for VPN technology. TOSIBOX® technology is globally patented and used in more than 70 countries worldwide.

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About Prima Power

Prima Power is a world class supplier in the high technology field of laser and sheet metal fabrication machines. Its product portfolio is one of the most comprehensive in the field and includes: laser machines for cutting, welding and drilling, turret punch presses, combined punch/shear and punch/laser systems, press brakes, panel benders,

bending centres, and flexible manufacturing systems (FMS). Prima Power is the Machinery Division of Prima Industrie, a Group with over 1600 employees across the globe, manufacturing plants in Italy, Finland, USA and China and a highly specialized sales and service network in over 80 countries. Finn-Power Oy is a member of the Prima Industrie Group. www.primapower.com

About Tosibox

Tosibox offers an easy and secure remote connection to the internet. The Finnish company aims to develop the world's best and most secure internet connection, which will enable solutions to exploit the internet of things. Tosibox's products are in use in 70 countries. Further information is available at www.tosibox.com.