

REMOTE ACCESS TRAILBLAZER TAKES ON SOUTH AMERICA: TOSIBOX PARTNERSHIP BASE EXPANDS TO BRAZIL

The technology company solving today's industrial problems keeps on growing through a strategic partnership

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ATLANTA, GA – [Tosibox Inc.](#), the company behind the world's first user-friendly and secure remote access solution for IIoT has announced its partnership with Altus Sistemas de Automação S/A in Brazil. Altus is the leader among the Brazilian companies using proprietary technology in the field of automation and industrial process control. Its area of expertise is focused on products and systems integration.

TOSIBOX® Plug & Go™ technology is the world's first, patented hardware based remote access solution. TOSIBOX® [products](#) are now being used in 119 countries worldwide, and thanks to this partnership the technology will become available on yet another continent: South America.

Tosibox Inc. is a subsidiary of the Finnish [Tosibox Oy](#) established in 2011. The growth company is taking over the world fast, with three subsidiaries and an extensive partner network. The revolutionary remote access technology will work anywhere in the world, which is the backbone of Tosibox growth strategy that will guarantee a global success. Indeed, the export sales of Tosibox Oy from H1 2017 have already surpassed last year's total.

"TOSIBOX® is the clear choice for the creation and integration of superior, tailored, secure, industrial network and IIoT solutions. Through this partnership we will be able to offer our world-class security solution to a new market. Brazil is an interesting and important market, and we welcome Altus as a strategic partner," says **William Behn**, President at Tosibox Inc.

Altus is a competitive company in the industrial automation technology and process control, with its head office located São Leopoldo/RS, and branches in Sao Paulo and Rio de Janeiro.

“Brazil is a growing market in industrial automation and Altus strategy has been based on having its own products, developed and manufactured by the company, combined with world-class and state-of-the-art products from strategic partners. In this scenario, TOSIBOX® adds an important value to our market, since our products can be remotely reached anywhere in the world in a secure and easy-to-use approach. We are confident that the partnership will grant to Brazilian customers the best technology available in the market today for remote access and IIoT,” said **Fabiano Favaro**, CEO at Altus Sistemas de Automação S/A.

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About Tosibox

Tosibox offers an easy and secure remote connection to the internet. The company aims to develop the best and most secure internet connection in the world to allow, for example, the implementation of solutions for the Internet of Things. TOSIBOX® products are used in 119 countries. More information can be found at www.tosibox.com

About Altus

Being a reference in industrial automation and process control for more than 30 years, Altus Sistemas de Automação S.A. is engaged in developing innovative solutions on technology, which results in productivity and high competitiveness. This constant investment in Research, Development and Innovation, combined with its vital leadership spirit and pursuit for evolution, made the company a leader among other organizations in the technological market.

www.altus.com.br