

Press release, April 5, 2018

TOSIBOX PARTNERS WITH SPHINX

Award-winning TOSIBOX® solution for simplified IoT connectivity becomes available through a leading industrial IoT distributor in Europe.

The developer of easy and secure remote access solutions, [Tosibox Oy](#) from Finland has entered into partnership with [SPHINX](#) France, who will be the Tosibox Master Distributor in France and Spain (S-Connect España). SPHINX supports integrators, resellers and installers in the study, validation and deployment of IoT projects and industrial connectivity. Tosibox offers easy and secure remote access through a secure VPN connection that is both reliable and scalable.

Together the new partners have agreed to conquer Barcelona with a joint exhibition stand at the leading IoT industry event, IoT Solutions World Congress on October 16–18, 2018.

“We believe in smart and strategic marketing and are glad to see SPHINX shares our philosophy. Together we can achieve an even stronger footing for TOSIBOX® in the European market,” says **William Behn**, Tosibox Chief Sales Officer.

SPHINX aims to offer state-of-the-art solutions by selecting leading brands in their markets. SPHINX is committed to providing its customers with reliable and durable equipment, specially designed for extreme environments and meeting the most stringent standards in the smart transport, city and automation markets.

“We are delighted to have the award-winning TOSIBOX® products in our offering, to provide security and easy deployment to our valuable customers”, says **Herve Mathe**, General Manager at SPHINX.

Headquartered in Oulu, Finland, Tosibox Oy has three subsidiaries in the US, Germany and Scandinavia, and a sales organization of 29 countries. Last year the company turnover was EUR 3.3 million with 62% from export sales.

More information:

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About Sphinx

SPHINX, your industrial IoT partner, helps you in the deployment of your projects in IoT and industrial connectivity, with state-of-the-art technologies.

Tosibox Oy

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About Tosibox

Tosibox Oy offers easy and secure remote connection to the Internet. The Finnish company aims to develop the world's best, most secure Internet connection that can be used to implement solutions for the Internet of Things and other purposes. TOSIBOX® products are used in 123 countries. www.tosibox.com