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TOSIBOX DISTRIBUTION CHANNEL GROWS TO NEW MARKETS IN THE EAST

Tosibox partners with leading industrial automation distributors in India, Australia and New Zealand

[Tosibox Oy](#), the Finnish remote access trailblazer with an award-winning solution for simplified IoT connectivity, has again extended its partner network into new markets. The growth company has entered into partnership with new distributors in India, Australia and New Zealand.

“Our sales network covers 29 countries, spreading last year to new markets in [South and Central America](#), [Iceland](#), Japan and Portugal. This year has also seen several [excellent additions](#) to the network, and our focus has especially been on the East. I am pleased to welcome our new partners to the Tosibox world,” says **Tero Lepistö**, CEO at Tosibox.

The Indian company [Automation Combine](#) has a full range of products for Industry 4.0 including brands such as Yaskawa, Vipa, Janitza, and now Tosibox. The company has a history in connectivity products and believes in high demand for TOSIBOX® in the Indian automation market.

“We look forward to exhibiting the solution at [Automation Expo 2018](#), the largest automation and instrumentation exhibition of South-East Asia taking place in Mumbai in August, and expect it to draw a lot of interest,” says **Joseph Cherian**, Sales Director.

In Australia, Tosibox has partnered with [Control Logic](#) to deliver its range of remote access products. “We are thrilled to have TOSIBOX® products in our offering which is unique in our market. In providing various remote access solutions over the years, TOSIBOX® is by far the easiest to implement and manage without compromising the level of security,” says **Lee Papadimitriou**, General Manager – Products and Marketing at Control Logic. “It also negates the need for the traditional resource overheads required to maintain remote access solutions. This truly is a game changer for anyone seeking a remote connection to their assets”, he added.

The TOSIBOX® system offers easy and secure remote IoT access through a secure VPN connection that is both reliable and scalable. The solution has also made an impression on [John Brooks](#) in New Zealand:

“This product is so easy to use and understand. I am very excited for John Brooks to partner with Tosibox and their simple Plug & Go™ method of bringing connectivity to machines. With multiple ways to manage connectivity for OEMs, integrators or end consumers, the TOSIBOX® [Lock and Key](#) concept has the answer,” said **Karl Brooks**, Managing Director of John Brooks.

More information:

Tero Lepistö, CEO, Tosibox, +358 50 404 1346, tero.lepisto@tosibox.com

Lee Papadimitriou, General Manager, Products & Marketing, Control Logic, +61 0499 777 801, lpapas@control-logic.com.au

Joseph Cherian, Sales Director, Automation Combine, +91-98 452 03047, joseph.cherian@automationcombine.com

Tosibox Oy

Teknologiantie 12 A
90590 Oulu, Finland

Sales, Finland tel. +358 44 709 0100
Sales, International tel. +358 44 709 0200

Karl Brooks, Managing Director, John Brooks Automation, +64 9 274 7114, karl.brooks@johnbrooks.co.nz

About Control Logic

With one of the largest selections of quality industrial products and specialized services in the industry, Control Logic has become one of Australia's most awarded and trusted product and service providers. With a dedicated team of technical engineers and access to 24-7 support, Control Logic offers a genuine quality of service and a level of detail you won't find anywhere else. www.control-logic.com.au

About Automation Combine

Automation Combine is into Industrial Automation, Industrial Computing, Embedded Solutions, Industrial Communication. We are a 10 year old company having pan India presence. Company have full range of products for Industry 4.0 including ARTIFICIAL INTELLIGENCE /CLOUD/IIOT GATEWAYS/CONNECTED DEVICES. We also have complete Automation pyramid of Industry 3.0 with SCADA/HMI/PANEL PC/ETHERNET SWITCHES/WIRELESS/INDUSTRIAL PC/PLC/PAC/REMOTE IO/PCI DAQ CARDS/ CONNECTORS/ SENSORS/DRIVES. In Industrial Computers and Embedded solutions we have Single Board computers, PC104, Rack Mount PC, ATX to PICO-ITX boards. We do SCADA engineering work as per customer requirement. www.automationcombine.in

About John Brooks

John Brooks Industrial Automation offers Power Transmission & Control, Automation and Fluid Handling products. Key product ranges include AC & DC Electric Motors and Gearboxes, Robotics AC & DC Drives, Conveyor Equipment, HMI Screens, Motion Control Products, Actuators, Custom Projects and more. We also manufacture our own custom wine and dairy Pumps and control systems and distribute in NZ and other countries.

John Brooks is a family owned and operated business that has been around for over 54 years. We pride ourselves on our customer service and attention to detail, as well as the piece of mind that comes along with a New Zealand owned and operated company that has been at the forefront of bringing solid reliable technology to industry.

With a wide variety of products stocked, and even more available at short notice, you can rely on John Brooks to deliver the right product when you need it.

Please check out our Product Guide via the link below, or head to our website for any questions or enquiries. www.johnbrooks.co.nz

About Tosibox

Tosibox Oy offers an easy and secure remote connection to the Internet. The Finnish company aims to develop the best and most secure Internet connection in the world that will allow, for example, the implementation of solutions for the Internet of Things. TOSIBOX® products are used in more than 120 countries worldwide. www.tosibox.com